





# An uncomplicated way to lower energy prices

Businesses of all shapes and sizes are looking for new ways to cut carbon and secure energy prices over the long-term.

Faced with annual energy bills of nearly £2bn, it's no wonder the UK leisure and hospitality sector is under pressure. You need to combine profitability with operational efficiency - but not at the expense of customer experience.

## Protection for the long-term

If you want to protect your business against rising energy prices, you can start by talking to us.

We offer the hotel and leisure industries an easy way to protect against rising energy prices. We have devised an on-site utility solution that will give you the power you need – meeting 24/7 demand - as well as delivering efficiency. You can secure energy prices over the long-term; thus ensuring maximum returns.







### You'll be in good company

We have delivered energy solutions to hotel and leisure sites all over the UK.

In fact, we created our On-Site Utility Solution to help organisations like yours benefit from clean, reliable power; cooling; heat; and hot water at a lower cost than you would be charged by conventional energy suppliers. All of this is achieved without any capital outlay or start-up costs.

And, the really good news is, all of this can happen without risk to customer comfort or operations.



### Smarter ways to power your business

Our On-Site Utility Solution helps you take control of current and future energy prices. It is a fully funded model that unlocks the benefits of on-site generation – without the need for CapEx or commercial risk. We also install, operate and maintain the assets over the course of their lifetime.



#### Instant savings

No capital investment required



#### 1 Improved cash flow

Guaranteed discount against current and future energy prices



#### Reduced taxation

Our solution provides exemption from carbon taxes and maximises available incentives



#### Risk transfer

All technical, operational and commercial risks are covered by us



#### Operational excellence

We take responsibility for the operation, maintenance & performance over the lifetime of the assets

# We're no ordinary technology company

It's important to know we're not a manufacturer.
This means we are able to select the best product for your building or estate.

We have over 30 years combined experience in installing, operating and maintaining on-site energy generation systems. We are a transparent, impartial partner when you want to integrate technologies, such as combined heat and power (CHP) and heat pumps, on your estate.







## On-site generation for leisure sites

We have deployed CHP technology at leisure centres and spa sites all over the UK.

Thanks to our EuroSite Power On-Site Utility Solution, we have removed the burden of managing the high energy demand associated with swimming pools; air-conditioning; and site-wide hot water requirement.

This leaves our customers to get on with running the rest of their business.

## The Dome, Doncaster

(Doncaster Culture and Leisure Trust)

#### Goal

Reduce site operating costs

#### Areas of demand

- **Electricity** lighting and power for public areas, bedrooms and leisure centre facilities
- Heat hot water production for swimming pools, leisure facilities and space heating
- Air conditioning systems used to keep the whole complex cool

#### End to end energy solutions

Our energy efficient cogeneration and cooling solutions produce electricity, heat, hot water and cooling at The Dome. But, that's not all. Our On-Site Utility Solution also covers finance, installation, operation and maintenance too.





## On-site generation for hotels

Hotels all over the UK are benefitting from our On-Site Utility Solution.

Energy, water and carbon reduction are top business drivers for the hotel sector. If you want to lower the overall operating costs at your hotel, this is the perfect solution because you only pay for the energy you use.

What's more, once you've got CHP on site, your organisation will see further financial savings by reducing the costs of environmental taxation.

### Celtic Manor Resort, Cardiff

#### Goal

Reduce hotel operating costs

#### Areas of demand

- **Electricity** lighting and power for public areas, bedrooms and hotel facilities
- Heat hot water production for swimming pools, leisure facilities and space heating
- Air conditioning systems used to keep rooms and whole complex cool

#### Long-term security of energy prices

Our **On-Site Utility Solution** contract guarantees the Celtic Manor Resort a 15% discount against import electricity and heat tariffs, whilst providing a 50% discount on non-energy and carbon taxes for the duration of the contract.





#### **On-Site Utility Solution**

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